



To whom it may Concern

Our decision to use AMS Information Shredding across all of our original 37 facilities in Wisconsin and Illinois was based on the need to reduce our costs and still retain our standard of service. Because paper amounts increased with our decision to change from confidential paper shredding to an all-paper recycling program, we estimate our costs to be at least 25% lower with AMS servicing 40 sites currently than it would have been on a comparable program with other vendors.

The way we are billed has also changed. We are now sent a simple, understandable one-page invoice that includes a Certificate of Destruction. The fixed annual price system has solved a lot of headaches for us. Unless we add new facilities the billing amount remains constant so that we always know what will be invoiced each month.

We initially had been skeptical that such a concept would work or could even be adhered to, as other vendors were either unable or unwilling to provide a fixed price system. Since we were unsure how much costs would increase with our new "all paper" (confidential & non-confidential) recycling program, it was a relief to know that AMS would provide a "not-to-exceed" contract. AMS has proven that this system does work. AMS company representatives are professionals who pride themselves on excellent customer service.

We would definitely recommend AMS to any facility that wishes to substantially reduce cost, retain security of service and cut down on paperwork.

Candace Thompson

Environmental Services Manager

Mercy Health System